



2019 DUES SCHEDULE

Minnesota companies: Your 2019 Annual MHTA Dues are based on your most recent estimated Minnesota gross revenues. To calculate your dues, select the appropriate member category for your business, find your estimated gross revenue level and corresponding dues.

Companies based outside Minnesota: Annual dues are based on estimated gross revenues in Minnesota. Select the appropriate category and then match your estimated gross revenue with the corresponding dues level. Contact Ray Hoover at rhoover@mhta.org for more information.

| <p>Member Category: Technology Producers</p> <p><i>Examples Include: Manufacturing, software, engineering, telecom, datacom, consulting.</i></p> <table border="1"> <thead> <tr> <th>Gross Revenues</th> <th>MHTA Dues</th> </tr> </thead> <tbody> <tr><td>\$0 - \$100k</td><td>\$300</td></tr> <tr><td>\$100k - \$500k</td><td>\$450</td></tr> <tr><td>\$500k - \$1m</td><td>\$600</td></tr> <tr><td>\$1m - \$2m</td><td>\$750</td></tr> <tr><td>\$2m - \$5m</td><td>\$1,000</td></tr> <tr><td>\$5m - \$10m</td><td>\$1,500</td></tr> <tr><td>\$10m - \$25m</td><td>\$2,500</td></tr> <tr><td>\$25m - \$50m</td><td>\$5,000</td></tr> <tr><td>\$50m - \$100m</td><td>\$7,500</td></tr> <tr><td>\$100m - \$250m</td><td>\$10,000</td></tr> <tr><td>\$250m+</td><td>\$12,500</td></tr> </tbody> </table> | Gross Revenues | MHTA Dues | \$0 - \$100k | \$300 | \$100k - \$500k | \$450 | \$500k - \$1m | \$600 | \$1m - \$2m | \$750 | \$2m - \$5m | \$1,000 | \$5m - \$10m | \$1,500 | \$10m - \$25m | \$2,500 | \$25m - \$50m | \$5,000 | \$50m - \$100m | \$7,500 | \$100m - \$250m | \$10,000 | \$250m+ | \$12,500 | <p>Member Category: Technology Application Users</p> <p><i>Examples Include: Sales and service organizations, utilities, financial institutions.</i></p> <table border="1"> <thead> <tr> <th>Gross Revenues</th> <th>MHTA Dues</th> </tr> </thead> <tbody> <tr><td>\$0 - \$500k</td><td>\$300</td></tr> <tr><td>\$500k - \$2m</td><td>\$500</td></tr> <tr><td>\$2m - \$5m</td><td>\$700</td></tr> <tr><td>\$5m - \$10m</td><td>\$1,000</td></tr> <tr><td>\$10m - \$25m</td><td>\$2,000</td></tr> <tr><td>\$25m - \$50m</td><td>\$4,000</td></tr> <tr><td>\$50m - \$100m</td><td>\$6,000</td></tr> <tr><td>\$100m - \$250m</td><td>\$8,000</td></tr> <tr><td>\$250m+</td><td>\$10,000</td></tr> </tbody> </table> | Gross Revenues | MHTA Dues | \$0 - \$500k | \$300 | \$500k - \$2m | \$500 | \$2m - \$5m | \$700 | \$5m - \$10m | \$1,000 | \$10m - \$25m | \$2,000 | \$25m - \$50m | \$4,000 | \$50m - \$100m | \$6,000 | \$100m - \$250m | \$8,000 | \$250m+ | \$10,000 |
|--|----------------|-----------|--------------|-------|-----------------|-------|---------------|---------|--------------|---------|---------------|---------|---------------|---------|----------------|---------|-----------------|---------|----------------|---------|---|----------|-----------|--------------|---|----------------|-----------|--------------|---------|---------------|---------|---------------|---------|---------------|---------|----------------|---------|-----------------|---------|----------------|---------|-----------------|---------|---------|----------|
| Gross Revenues | MHTA Dues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$0 - \$100k | \$300 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$100k - \$500k | \$450 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$500k - \$1m | \$600 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$1m - \$2m | \$750 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$2m - \$5m | \$1,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$5m - \$10m | \$1,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$10m - \$25m | \$2,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$25m - \$50m | \$5,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$50m - \$100m | \$7,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$100m - \$250m | \$10,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$250m+ | \$12,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Gross Revenues | MHTA Dues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$0 - \$500k | \$300 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$500k - \$2m | \$500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$2m - \$5m | \$700 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$5m - \$10m | \$1,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$10m - \$25m | \$2,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$25m - \$50m | \$4,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$50m - \$100m | \$6,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$100m - \$250m | \$8,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$250m+ | \$10,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <p>Member Category: Ancillary Service Firms</p> <p><i>Examples Include: Legal, accounting, venture firms, real estate.</i></p> <table border="1"> <thead> <tr> <th>Gross Revenues</th> <th>MHTA Dues</th> </tr> </thead> <tbody> <tr><td>\$0 - \$500k</td><td>\$500</td></tr> <tr><td>\$500k - \$2m</td><td>\$750</td></tr> <tr><td>\$2m - \$5m</td><td>\$1,000</td></tr> <tr><td>\$5m - \$10m</td><td>\$1,500</td></tr> <tr><td>\$10m - \$25m</td><td>\$2,000</td></tr> <tr><td>\$25m - \$50m</td><td>\$2,500</td></tr> <tr><td>\$50m - \$100m</td><td>\$3,000</td></tr> <tr><td>\$100m - \$250m</td><td>\$3,500</td></tr> <tr><td>\$250m+</td><td>\$4,000</td></tr> </tbody> </table> | Gross Revenues | MHTA Dues | \$0 - \$500k | \$500 | \$500k - \$2m | \$750 | \$2m - \$5m | \$1,000 | \$5m - \$10m | \$1,500 | \$10m - \$25m | \$2,000 | \$25m - \$50m | \$2,500 | \$50m - \$100m | \$3,000 | \$100m - \$250m | \$3,500 | \$250m+ | \$4,000 | <p>Member Category: Nonprofits & Public Entities</p> <p><i>Examples Include: Economic development organizations, government agencies, educational institutions.</i></p> <table border="1"> <thead> <tr> <th>Budget</th> <th>MHTA Dues</th> </tr> </thead> <tbody> <tr><td>\$0 - \$500k</td><td>\$500</td></tr> <tr><td>\$500k - \$2m</td><td>\$750</td></tr> <tr><td>\$2m - \$5m</td><td>\$1,000</td></tr> <tr><td>\$5m - \$10m</td><td>\$1,500</td></tr> <tr><td>\$10m - \$25m</td><td>\$2,000</td></tr> <tr><td>\$25m - \$50m</td><td>\$2,500</td></tr> <tr><td>\$50m - \$100m</td><td>\$3,000</td></tr> <tr><td>\$100m - \$250m</td><td>\$3,500</td></tr> <tr><td>\$250m+</td><td>\$4,000</td></tr> </tbody> </table> | Budget | MHTA Dues | \$0 - \$500k | \$500 | \$500k - \$2m | \$750 | \$2m - \$5m | \$1,000 | \$5m - \$10m | \$1,500 | \$10m - \$25m | \$2,000 | \$25m - \$50m | \$2,500 | \$50m - \$100m | \$3,000 | \$100m - \$250m | \$3,500 | \$250m+ | \$4,000 | | | | |
| Gross Revenues | MHTA Dues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$0 - \$500k | \$500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$500k - \$2m | \$750 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$2m - \$5m | \$1,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$5m - \$10m | \$1,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$10m - \$25m | \$2,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$25m - \$50m | \$2,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$50m - \$100m | \$3,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$100m - \$250m | \$3,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$250m+ | \$4,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Budget | MHTA Dues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$0 - \$500k | \$500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$500k - \$2m | \$750 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$2m - \$5m | \$1,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$5m - \$10m | \$1,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$10m - \$25m | \$2,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$25m - \$50m | \$2,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$50m - \$100m | \$3,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$100m - \$250m | \$3,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| \$250m+ | \$4,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |